

Prices of de-icing liquids

28.2.2019

Pricing principles

1. Finavia does not aim at making big profits by selling de-icing liquids, target is 5% EBITDA.
2. Prices are based on direct costs such as liquid purchases, warehousing, heating and operating. 5% margin is added to this sum.
3. Ensuring operative efficiency and reliability is the main reason for low prices. The target is also to centralize operations and minimize environmental effects.
4. Prices do not cover the following costs, these are included in the landing charges:
 - Investments (depreciations from the premises, financing costs)
 - Cost of capital (warehousing)
 - Billing, reporting
 - Other administration
5. Before the new de-icing season Finavia estimates the prices for different liquids. The same prices are used during the whole autumn. In January Finavia checks the prices for closing of accounts and adjusts the prices for spring to be closer to 5% EBITDA target. After the season end Finavia will send balancing invoices to ensure 5% EBITDA (not more, not less).
6. Invoices are sent to customers twice a month based on actual litres (Days 1. to 15. and days 16. to month end).

Unit prices for de-icing liquids 1.3.2019 -

Type I: 1,65€/litre

Type IV: 1,35€/litre

Vesi: 0,029€/litre